**7\_Closing**

0:02
All right.

0:02
Well, we did it.

0:04
We made it to the end of Elevate 2024.

0:08
I think we've all gotten here successfully, hopefully and we just have a couple things to do before we can say goodbye to you guys until next year.

0:18
So as we mentioned before, we have these engagement prizes, and we'd like to give those out to the folks that were really engaged throughout the conference.

0:27
So the first winners for the Facility Force store are Tamara Hayes from Washington, DES and JJ Revelle from State of Wyoming.

0:45
Congratulations, you guys.

0:47
And the next winner for our 2 Arctic coolers are Melissa Prindiville and Christy Decker.

0:54
Congratulations to you too.

0:57
And for our grand prize, the iPad, the winner is Faith McEwen from state of New York OGS.

1:03
So congratulations to you guys.

1:06
Thank you again for being so engaged during this.

1:09
It really helps us kind of find out what is of interest to you guys.

1:14
So thank you again.

1:18
Congratulations.

1:20
Yeah.

1:25
All right, Kevin, you want to send us out?

1:28
Yeah, a couple little comments and some thank yous.

1:33
And this wouldn't be a conference without everybody who's here.

1:36
So, I mean, obviously there's a big thanks to everybody for participating.

1:44
Something you heard Frank mention it at the beginning.

1:48
You, you have known about the facility force split from Asset Works.

1:54
We're not that big of a company.

1:57
We're actually a small enough company that everybody here has a voice.

2:01
Every customer here has a voice in that's going to influence the the direction of our product.

2:07
You know, the fact that we're smaller and can focus on our government and commercial customers, you're going to see enhancements that address the needs of of your market, your industry.

2:20
So we want your participation in that process.

2:25
That's how we see not only our own success going forward, but your success as well.

2:31
So keep that in mind as folks reach out to you.

2:36
When your CSM reaches out to you and wants to meet and discuss your goals and needs, please give them your time.

2:44
And same if product reaches out and wants to to learn about your challenges, please give them your time.

2:51
We'd appreciate that.

2:54
There will be a survey that's sent.

2:56
Brandon, do you know when that might going out?

3:00
We'll probably combine it with where the videos are in the customer Resource Center before the end of the week tomorrow.

3:08
So there will be a conference survey.

3:09
Please take a couple minutes short, take a couple minutes to fill that out.

3:14
We want your thoughts on this conference, how to make things even better going forward.

3:19
How do we get back to in person conferences, all that kind of stuff we're working on.

3:25
So we want your thoughts.

3:28
Next slide, please.

3:37
So I want to take a moment to thank our customer Co presenters, the state of Wisconsin and state of New Mexico.

3:46
We really value the time that you took to work with us and share your stories, share your journey that that takes extra effort above and beyond your day job.

3:56
So thank you very much, Very much appreciated.

4:01
And next slide, please.

4:05
A big Congrats again to the state of New Mexico for being the Steve Dinas Achievement Award winner this year and to all our past winners.

4:17
Your success again inspires others.

4:20
So we appreciate it.

4:22
And thanks to all of our presenters, our staff included.

4:25
It's, it's no small task to pull off a conference At the same time, we're working on the biggest release of the year.

4:35
It it's double duty for a lot of our folks.

4:37
So we really appreciate the extra effort that folks put into the conference and, and playing with playing into the theme.

4:47
So, yeah, wearing a knit cap in Houston.

4:52
Well, everything you did to keep this interesting, we appreciate.

4:58
All right, next slide.

5:02
And of course, a very special thank you to Brandon Ranger Ring for adding the flavor to this conference and inspiring us all to to play along.

5:14
So thank you, Brandon very much.

5:17
Happy to do it.

5:18
Thank.

5:18
Thank you, Brandon.

5:24
Next slide.

5:26
And of course, last but not least, actually the most important, thank you all for being our valued customers.

5:35
It's you.

5:37
You're the reason we exist and you're the inspiration for what we do with the product going forward.

5:44
So we appreciate all of your feedback and guidance on this journey.

5:49
We're we're taking together, who knows where we'll be in five years, 10 years, where the industry will be.

5:57
We need your input to help build the product, to solve the solutions of tomorrow, solve the challenges of tomorrow, build the solutions for the future.

6:08
So thank you very much.

6:10
Is that the last slide?

6:13
Maybe it's the only one way to find out.

6:17
There we go.

6:18
That is the last slide.

6:21
So yeah, ending on that note, thanks to all of you again.